

**Michael S. Zink**  
**Cornerstone Training Institute**  
**Work Phone: (585) 319-3625 \* Mobile Phone (585) 764-8352**

**Credentials**

B.S., Political Science - Frostburg State University, Frostburg, MD (1982)  
Current President, Professional Abatement Contractors of New York  
Industrial Hygiene Training Program, Catonsville Community College (1983-1986)  
New York State Licensed Asbestos Project Designer  
New York State Licensed Asbestos Supervisor  
New York State Certified Asbestos Trainer  
OSHA 10-Hour Construction Safety & Health Training  
NIOSH Certified Phase Contrast Microscopist

**Employment History**

2009-Present	Cornerstone Training Institute
2008-2009	Environmental Remediation Services, Vice President, Rochester, NY
2005-2007	MARCOR Remediation, General Manager, Rochester, NY
1998-2005	United Rentals, General Manager, Rochester/Syracuse, NY
1990-1998	MARCOR Remediation, Regional Manager, Rochester, NY
1988-1989	MARCOR Remediation, Regional Manager, San Francisco, CA
1986-1987	MARCOR Remediation, General Manager, Los Angeles, CA
1986-1986	MARCOR Remediation, General Manager, Baltimore, MD
1983-1986	Aerosol Monitoring & Analysis, Industrial Hygienist/Microscopist, Baltimore, MD

**Experience Summary**

Mr. Zink has over 25 years of experience in all aspects of the environmental contracting industry, including extensive CERCLA/RCRA experience in New York State. He has managed environmental contracting business operations with annual revenue as large as \$20,000,000.

Asbestos abatement experience includes responsibility for estimating, proposal preparation, preparation of variances, establishment and control of project budgets, project management, and health and safety compliance/training. Environmental experience includes expertise in UST removal and closure, emergency response, heavy metals decontamination, facility demolition and closure, waste characterization/profiling/transportation and disposal, and other environmental services.

**Sample Projects**

*Kodak Building 23 Asbestos Abatement, Environmental Cleaning and Selective Demolition (Rochester, NY) 2006-2007:* Project Manager for pre-demolition asbestos abatement of a 500,000 square foot office building. Abatement included removal of all asbestos containing materials. Asbestos abatement included 262,000 square feet of fire proofing, 9,100 linear feet of pipe insulation, 206,000 square feet of floor covering, and 261,000 square feet of mastic. Environmental cleaning included removal of all residual waste, lead based paint and PCB light ballasts. All interior building components were demolished and removed (\$3.8 Million)

*Kodak Cooling Tower Abatement/Dismantlement (Rochester, NY) 2007:* Project Manager for pre-demolition abatement project. Cooling towers, constructed of asbestos containing materials, were dismantled, decontaminated, and prepared for disposal. Dismantled towers were removed from roofs using hoists and cranes. (\$500,000)

*Kodak Building 31 Asbestos Abatement/Dismantlement (Rochester, NY) 2007:* Project manager for asbestos abatement/dismantlement project on roof of Kodak Building 31. Asbestos containing insulation was removed from breaching on rooftop of active production facility. Extensive scaffolding was required to access, prepare, and remove asbestos containing material. Upon completion of asbestos abatement, the breaching was dismantled, lowered from the roof via cranes, and recycled. (\$700,000).

*Rhodia Mineville Asbestos Abatement (Mineville, NY) 2006-2007:* Project Manager for pre-demolition asbestos abatement of abandoned 81-year-old iron ore processing plant. Asbestos abatement included the removal of 7,000 linear feet of pipe insulation, 2,500 square feet of boiler insulation, and 3,000 square feet of transite. Additionally, the entire facility was decontaminated. Successfully prepared NYSDOL variance petition to accommodate unique health and safety considerations associated with this project. (\$600,000)

*Corning Life Sciences Emergency Flood Cleanup (Oneonta, NY), 2006:* Project Manager for flood related emergency response project. Mobilized 40 technicians within 12 hours of flood. Crews worked around the clock to pump out floodwaters, clean interior and exterior of facility, decontaminate select production and chemical storage areas, and remove damaged asbestos. (\$300,000)

*New York State Department of Environmental Conservation Spill/Remediation Contract (New York State) 1990–1998:* Program Manager for state remediation contract. Services provided: emergency spill response, geotechnical services, asbestos abatement, remediation/disposal of regulated/hazardous waste, demolition, installation/operation of treatment systems, and waste disposal. (\$1.5 Million)

*American Airlines Superbay Hangar, Emergency Earthquake Abatement (San Francisco, CA), 1988:* Project Manager for emergency response asbestos abatement project at Superbay hangar at San Francisco International Airport. Crews mobilized from around the country worked 24 hours per day for several weeks to remove asbestos fireproofing insulation from damaged hangar. (\$900,000)

*Nationwide Coca-Cola Bottling Facilities Asbestos Abatement, 1986-1989:* Project Manager for multiyear asbestos abatement contract. Adhered to stringent Coca-Cola Health & Safety guidelines, while minimizing downtime at active bottling and distribution facilities in 14 states. Project required customized double wall containment systems. (\$2 million)

*Church of Jesus Christ Ladder Day Saints Asbestos Project (California and Hawaii), 1986-1989:* Project Manager for multi-year asbestos abatement contract for churches in California and Hawaii. (\$2 million)

*AHERA Asbestos Surveys (Maryland and Delaware), 1983-1986.* Industrial Hygiene Technician/Survey Team Leader for AHERA Asbestos Surveys performed at multiple school districts in Maryland and Delaware. Also served as project monitor/inspector on dozens of abatement projects in Maryland, Washington D.C., and Delaware. As a NIOSH certified microscopist analyzed asbestos air and bulk samples utilizing phase contrast and polarized light microscopy. Successfully participated in the NIOSH Proficiency Analytical Testing (PAT) Program for asbestos laboratory analysis for a three year period while employed at Aerosol Monitoring & Analysis.